



MOTORS EXPLAINED

PRINT THIS PAGE AND KEEP IT NEARBY TO HELP YOU THROUGH EACH STEP

Have all the right information before you start to build your eBay listing. It'll help you through the process. Think like a buyer. If you were buying a car, what would you want to know?

▶ Part 1: Car Information

VIN: (17-digit if 1981 or later) _____

Sub-Model: (if applicable) _____

Mileage: _____

Engine Cylinders: (circle one) 3 | 4 | 5 | 6 | 8 | 10 | 12

Year: _____

Title Type: (circle one) Clear | Salvage | Other

Make: _____

Transmission: (circle one) Manual | Automatic

Model: _____

Warranty: (circle one) Existing | None

Major Equipment:

- Anti Lock Brakes (ABS)
- Air Conditioning
- Cruise Control
- Dual Front Air Bags Dual
- Power Seats
- Leather Seats
- Moon Roof
- Multi Compact Disc
- Navigation System
- Power Door Locks
- Power Windows
- Premium Sound
- Tilt Wheel
- Traction Control

Photo Checklist:

Exterior

- Left side
- Right side
- Front
- Rear

Interior

- Front seats
- Back seats
- Trunk
- Dashboard

Special

- Engine bay
- Odometer close-up
- Customization
- Wear/damage

▶ Part 2: Car Description

Answer common buyer questions about your car.

- Are you the original owner or know the ownership history?
- Have you made any modifications to the car: accessories, wheels, etc.?
- Do you have maintenance records on the vehicle?
- Do you have a warranty? (If so, provide details about remaining coverage and transferability.)

Tell the buyer about your car's condition.

- Is there any condition not shown in your photos: mechanical, interior, exterior, cigarette odor?
- Does your car feature any unique customization or added accessories that you'd like to showcase?
- Have you performed any recent maintenance on the car, such as tire replacement or major service?
- Are there any current mechanical or cosmetic issues or near-future needed maintenance (like tires)?

What are your terms of sale?

- Do you have the title available? If not, specify timing and availability.
- Any specific time frame for sale or payment conditions?
- Any other paperwork required for a legal sale of a vehicle in your area (such an emissions inspection)?

▶ Part 3: Pricing Your Car

Once you've sold your vehicle to a U.S. buyer, here's what you'll need to do.

- Make sure your buyer understands that they'll need to pay duty for their vehicle. Foreign-made vehicles imported into the U.S., whether new or used, either for personal use or for sale, are generally dutiable at the following rate:
 - Auto - 2.5%
 - Trucks - 25% (defined as a vehicle with an open cargo area)
 - Motorcycles over 700cc - 2.4% (Motorcycles under 700cc are generally not charged duty)
- Notify U.S. customs of the date of arrival of the vehicle more than 72 hours in advance.
- In order to clear U.S. customs, you will need to provide a bill of sale, a completed U.S. Customs Invoice, Copy of Canadian registration, completed HS-7 Department of Transportation form, completed 3520-1 Environmental Protection Agency form, and any other documents related to the vehicle.