



Getting Expert Advice

Here is a comprehensive resource list of federal & state agencies, associations, websites and publications:

ACCOUNTING & TAXES

Associations:

American Accounting Association, 5717 Bessie Dr., Sarasota, FL 34233, (941) 921-7747, www.aaahq.org/index.cfm

American Institute of Certified Public Accountants, 1211 Ave. of the Americas, New York, NY 10036, (212) 596-6200, fax: (212) 596-6213, www.aicpa.org

Association of Credit and Collection Professionals, P.O. Box 390106, Minneapolis, MN 55439, (952) 926-6547, www.ica-credit.org

CCH Inc., 4025 W. Peterson Ave., Chicago, IL 60646, (800) TELL-CCH, www.cch.com

Books:

Accounting and Recordkeeping Made Easy for the Self-Employed (Wiley) by Jack Fox

Day-to-Day Business Accounting (Prentice Hall) by Arlene K. Mose, John Jackson and Gary Downs

The McGraw-Hill 36-Hour Accounting Course (McGraw-Hill Trade) by Robert L. Dixon and Harold E. Arnett

Small Business Accounting Simplified (Nova Publishing, 1103 W. College St., Carbondale, IL 62901, 800-462-6420, fax: 618-457-2541, www.novapublishing.com) by Daniel Sitarz

Smart Tax Write-Offs: Hundreds of Tax Deduction Ideas for Home-Based Businesses, Independent Contractors, All Entrepreneurs (Rayve Productions, P.O. Box 726, Windsor, CA 95492, 800-852-4890) by Norm Ray

The Vest Pocket CPA (Prentice Hall) by Nicky A. Dauber, Joel G. Siegel and Jae K. Shim

Magazines And Publications:

Starting a Business and Keeping Records (IRS Publication 583), www.irs.gov

The Tax Adviser, Harborside Financial Center, 201 Plaza 3, Jersey City, NJ 07311-3881, (888) 777-7077, fax: (201) 521-5447, www.aicpa.org/pubs/taxadv/index.htm

Taxes—The Tax Magazine, CCH Inc., 4025 W. Peterson Ave., Chicago, IL 60646, (800) TELL-CCH, www.cch.com

Your IRA Questions Answered, E. Slott & Co., 100 Merrick Rd., #200 E., Rockville Centre, NY 11570, (516) 336-8282, fax: (516) 536-8852, www.ira-help.com



ADVERTISING & MARKETING

Associations:

American Marketing Association, 311 S. Wacker Dr., #5800, Chicago, IL 60606, (800) AMA-1150, (312) 542-9000, fax: (312) 542-9001, e-mail: info@ama.org, www.ama.org

Association of National Advertisers, 708 Third Ave., New York, NY 10017-4270, (212) 697-5950, fax: (212) 661-8057, www.ana.net

Direct Marketing Association, 1120 Ave. of the Americas, New York, NY 10036, (212) 768-7277, fax: (212) 302-6714, www.the-dma.org

Marketing Research Association, 1344 Silas Deane Hwy., #306, P.O. Box 230, Rocky Hill, CT 06067-0230, (860) 257-4008, fax: (860) 257-3990, e-mail: email@mra-net.org, www.mra-net.org

Books:

Advertising on the Internet (Wiley) by Robbin Zeff and Bradley Aronson

The Building Blocks of Business Writing (Crisp Publications, 800-442-7477) by Jack Swenson

The Complete Idiot's Guide to Marketing Basics (Alpha Books) by Sarah White

Getting Business to Come to You: A Complete Do-It-Yourself Guide to Attracting All the Business You Can Enjoy (J.P. Tarcher) Paul and Sarah Edwards, and Laura Clampitt Douglas

Guerrilla Advertising: Cost-Effective Tactics for Small-Business Success (Houghton Mifflin) by Jay Conrad Levinson

Guerrilla Marketing for the Home-Based Business (Houghton Mifflin) by Jay Conrad Levinson and Seth Godin

Guerrilla Marketing in 30 Days (Entrepreneur Press) by Jay Conrad Levinson

How to Say It: Choice Words, Phrases, Sentences & Paragraphs for Every Situation (Prentice Hall) by Rosalie Maggio

Magazines & Publications:

Ad Age, 711 Third Ave., New York, NY 10017, (212) 210-0100, fax: (212) 210-0200, www.adage.com

Adweek, 770 Broadway, New York, NY 10003, (646) 654-5421, fax: (646) 654-5365 www.adweek.com

B to B, Ad Age, 360 Michigan Ave., Chicago, IL 60601, (312) 649-5200, www.netb2b.com

Direct Magazine, 11 Riverbend Dr. S., Box 4949, Stamford, CT 06907-0265, (203) 358-9900, fax: (203) 358-5821, www.directmag.com

Direct Marketing News, 100 Ave. of the Americas, New York, NY 10013, (212) 925-7300, fax: (212) 925-8752, www.dmnews.com

Journal of Marketing Research, American Marketing Association, 311 S. Wacker Dr., #5800, Chicago, IL 60606-5819, (800) AMA-1150, www.ama.org/pubs/jmr

Tradeshaw Week, 5700 Wilshire Blvd., #120, Los Angeles, CA 90036, (323) 965-5300, fax: (323) 965-5330, www.tradeshawweek.com



CREDIT SERVICES

D&B (a provider of business credit-reporting services), (800) 234-3867, www.dnb.com

Equifax (a provider of credit-reporting services), (800) 685-1111, www.equifax.com

Experian (a provider of credit-reporting services), (888) 397-3742, www.experian.com

First Data Merchant Services Corp. (a provider of credit-processing services), 6200 S. Quebec St., Greenwood Village, CO 80111, (800) 735-3362, (303) 488-8000, www.firstdata.com

Telecheck (a provider of check-guarantee services), 5251 Westheimer, Houston, TX 77056, (800) TELE-CHECK, www.telecheck.com

Transunion (a provider of credit-reporting services), (800) 916-8800, www.transunion.com

GENERAL SMALL-BUSINESS RESOURCES

Associations:

American Management Association, 1601 Broadway, New York, NY 10019, (212) 586-8100, (800) 262-9699, fax: (212) 903-8168, www.amanet.org

The Edward Lowe Foundation, 58220 Decatur Rd., P.O. Box 8, Cassopolis, MI 49031, (800) 232-LOWE, (616) 445-4200, www.lowe.org

Equipment Leasing Association, 4301 N. Fairfax Dr., #550, Arlington, VA 22203, (703) 527-8655, fax: (703) 527-2649, www.elaonline.com

Independent Insurance Agents & Brokers of America, 127 S. Payton St., Alexandria, VA 22314, (800) 221-7917, fax: (703) 683-7556, e-mail: info@iiaa.org, www.independentagent.com

The National Association for the Self-Employed, P.O. Box 612067, DFW Airport, Dallas, TX 75261-2067, (800) 232-6273, fax: (800) 551-4446, www.naseweb.com

National Association of Professional Employer Organizations, 901 N. Pitt St., #150, Alexandria, VA 22314, (703) 836-0466, fax: (703) 836-0976, e-mail: info@napeo.org, www.napeo.org

Books:

The Employer's Legal Handbook (Nolo.com) by Fred Steingold

The Entrepreneur Small Business Problem Solver: An Encyclopedic Reference and Guide (Wiley) by William Cohen

Hiring Top Performers: 600 Ready-to-Ask Interview Questions and Everything Else You Need to Hire Right (Adams Media) by Bob Adams and Peter Veruki

The Home Office and Small Business Answer Book: Solutions to the Most Frequently Asked Questions About Starting and Running Home Offices and Small Businesses (Henry Holt) by Janet Attard

Insuring the Bottom Line: How to Protect Your Company From Liabilities, Catastrophes and Other Business Risks (Silver Lake Publishing) by David Russell



Interviewing and Selecting High Performers (Wiley) by Richard H. Beatty

The Portable MBA in Entrepreneurship (Wiley) by William D. Bygrave and Andrew Zacharakis

Secrets of Self-Employment: Surviving and Thriving on the Ups and Downs of Being Your Own Boss (Putnam) by Paul and Sarah Edwards

Start Your Own Business: The Only Start-Up Book You'll Ever Need (Entrepreneur Press) by Rieva Lesonsky

Visionary Business: An Entrepreneur's Guide to Success (New World Library) by Marc Allen

Magazines And Publications:

Barron's, The Dow Jones Business and Financial Weekly, 200 Liberty St., New York, NY 10281, (800) 369-2834, fax: (609) 520-4731, www.barrons.com

BusinessWeek, P.O. Box 53235, Boulder, CO 80322-3235, (800) 635-1200, www.businessweek.com

Entrepreneur, Entrepreneur Media Inc., 2445 McCabe Way, #400, Irvine, CA 92614, (949) 261-2325, www.entrepreneur.com

The Pricing Advisor, 3535 Roswell Rd., #59, Marietta, GA 30062, (770) 509-9933, fax: (770) 509-1963, e-mail: info@pricingsociety.com, www.pricingsociety.com

The Wall Street Journal, (800) 568-7625, www.wsj.com

HOME-BASED BUSINESS RESOURCES

Associations:

American Home Business Association, 4505 S. Wasatch Blvd., #140, Salt Lake City, UT 84124, (800) 664-2422, www.homebusiness.com

Home Business Institute, P.O. Box 480215, Delray Beach, FL 33448, (888) DIAL-HBI, (561) 865-0865, www.hbiweb.com

Mother's Home Business Network, P.O. Box 423, E. Meadow, NY 11554, (516) 997-7394, fax: (516) 997-0839, www.homeworkingmom.com

National Association of Home Based Businesses, 10451 Mill Run Cir., Owings Mills, MD 21117, (410) 363-3698, www.usahomebusiness.com

The Small Business Advocate, (888) 823-2366, e-mail: dsb@jbsba.com, www.jbsba.com

Books:

The Home Team: How to Live, Love and Work at Home (Panda Publishing, www.bookhome.com) by Scott Gregory and Shirley Siluk Gregory

The Perfect Business: How to Make a Million From Home With No Payroll, No Employee Headaches, No Debts and No Sleepless Nights! (Fireside) by Michael Leboeuf

Start and Run a Profitable Home-Based Business (Self-Counsel Press) by Edna Sheedy



ONLINE SERVICES & THE INTERNET

Internet Resources:

Dow Jones Interactive Publishing, Dow Jones & Co., Customer Service, P.O. Box 300, Princeton, NJ 08543-0300, (800) 369-7466, (609) 520-4000, www.dowjones.com

Entrepreneur.com, Entrepreneur Media Inc., 2445 McCabe Way, #400, Irvine, CA 92614, www.entrepreneur.com

ICANN (Internet Corp. for Assigned Names & Numbers; website domain name registration), 4676 Admiralty Wy., #330, Marina Del Rey, CA 90292, (310) 823-9358, fax: (310) 823-8649, e-mail: icann@icann.org, www.icann.org

Netguide: Your Complete Guide to the Internet & Online Services (Dell Publishing) by Michael Wolff

Online Law: The Spa's Legal Guide to Doing Business On the Internet (Addison-Wesley) by Thomas J. Smedinghoff

Rules of the Net: On-Line Operating Instructions for Human Beings (Hyperion) by Gerald Van Der Leun and Thomas Mandel

Submit It! (free service that promotes your Web site to online directories and search engines), www.submit-it.com

U.S. Business Advisor (division of the SBA), www.business.gov

Internet Service Providers:

AT&T Worldnet Service, AT&T Customer Service, P.O. Box 563, Morrisville, NC 27560, (800) 967-5363, www.att.com

Earthlink, 1430 Peachtree St. NW, #400, Atlanta, GA 30309, (800) 395-8425, www.earthlink.net

Online Services:

America Online, 22000 AOL Wy., Dulles, VA 20166, (800) 827-6364, (703) 448-8700, www.aol.com

Compuserve, 5000 Arlington Centre Blvd., Columbus, OH 43220, (614) 457-8600, www.compuserve.com

Microsoft Network Online Service, Attn: MSN Customer Service, P.O. Box 42045, St. Petersburg, FL 33742-2045, (800) 386-5550, (425) 635-7019, www.msn.com

Netscape Communications Corp., P.O. Box 7050, Mountain View, CA 94039-7050, (800) 638-7483, (650) 254-1900, www.netscape.com

Prodigy, 6500 River Place Bl., Bldg. III, Austin, TX 78730, (512) 527-1500, <http://myhome.prodigy.net>

Web Browsers:

Microsoft Internet Explorer, 1 Microsoft Wy., Redmond, WA 98052, (800) 642-7676, (425) 635-7019, www.microsoft.com

Netscape Communicator, Netscape Communications, P.O. Box 7050, Mountain View, CA 94039-7050, (800) 638-7483, fax: (650) 528-4124, www.netscape.com/company



Web Search Engines:

AltaVista, www.altavista.com

Ask Jeeves, www.askjeeves.com

Blinkx, www.blinkx.com

Excite, www.excite.com

Dogpile, www.dogpile.com

Google, www.google.com

HotBot, www.hotbot.com

Lycos, www.lycos.com

Yahoo!, www.yahoo.com

STARTUP ASSISTANCE

Associations:

American Bankers Association, 1120 Connecticut Ave. NW, Washington, DC 20036, (800) BANKERS, www.aba.com

America's Community Bankers, 900 19th St. NW, #400, Washington, DC 20006, (202) 857-3100, fax: (202) 296-8716, e-mail: info@acbankers.org, www.acbankers.org

Association of Small Business Development Centers, 8990 Burke Lake Rd., Burke, VA 22015, (703) 764-9850, fax: (703) 764-1234, e-mail: info@asbdc-us.org, www.asbdc-us.org

Independent Community Bankers, 1 Thomas Cir. NW, #400, Washington, DC 20005, (202) 659-8111, fax: (202) 659-3604, e-mail: info@icba.org, www.ibaa.org

National Association of Small Business Investment Companies, 666 11th St. NW, #750, Washington, DC 20001, (202) 628-5055, fax: (202) 628-5080, e-mail: nasbic@nasbic.org, www.nasbic.org

SCORE (National Office), 409 Third St. SW, 6th Fl., Washington, DC 20024, (800) 634-0245, www.score.org

Books:

Business Plan Example (American Institute of Small Business, 7515 Wayzata Blvd., Minneapolis, MN 55426, 800-328-2906, fax: 612-545-7020) by Max Fallek

Capital Raising References for Small Businesses (National Association of Small Business Investment Companies Direct, 666 11th St. NW, #750, Washington, DC 20001, 202-628-5055, fax: 202-628-5080, e-mail: nasbic@nasbic.org, www.nasbic.org)

Creating a Successful Business Plan: A Step-by-Step Guide to Writing a Winning Business Plan (Entrepreneur Media Inc., 800-421-2300, www.smallbizbooks.com)

Easy Financials for Your Home-Based Business: The Friendly Guide to Successful Management Systems for Busy Home Entrepreneurs (Rayve Productions, P.O. Box 726, Windsor, CA 95492, 800-852-4890, fax: 707-838-2220, e-mail: ravepro@aol.com) by Norm Ray

The Fast Forward MBA in Finance (Wiley) by John A. Tracy

Understanding Financial Statements (Prentice Hall) by Lyn M. Fraser

Magazines & Publications:

D&B Reports, 103 JFK Pkwy., Short Hills, NJ 07078, (800) 234-3867, www.dnb.com



GOVERNMENT RESOURCES

Federal Agencies & Resources:

Copyright Clearance Center, 222 Rosewood Dr., Danvers, MA 01923, (978) 750-8400, www.copyright.com

Copyright Office, Library of Congress, 101 Independence Ave. SE, Washington, DC 20559-6000, (202) 707-3000, www.loc.gov/copyright

Department of Agriculture, 1400 Independence Ave. SW, Washington, DC 20250, (202) 720-7420, www.usda.gov

Department of Commerce, 1401 Constitution Ave. NW, Washington, DC 20230, (202) 482-2000, fax: (202) 482-5270, www.doc.gov

Department of Energy, 1000 Independence Ave. SW, Washington, DC 20585, (800) 342-5363, (202) 586-5000, www.doe.gov

Department of Interior, 1849 C St. NW, Washington, DC 20240, (202) 208-3100, www.doi.gov

Department of Labor, 200 Constitution Ave. NW, Rm. S-1004, Washington, DC 20210, (866) 487-2365, (202) 219-6666, www.dol.gov

Department of Treasury, Main Treasury Bldg., 1500 Pennsylvania Ave. NW, Washington, DC 20220, (202) 622-2000, www.ustreas.gov

Export-Import Bank of the United States, 811 Vermont Ave. NW, #711, Washington, DC 20571, (800) 565-3946 ext. 3908, (202) 565-3946, www.exim.gov

Federal Communications Commission, 445 12th St. SW, Washington, DC 20544, (888) 225-5322, www.fcc.gov

FTC, 600 Pennsylvania Ave. NW, Washington, DC, 20580, (202) 326-2222, www.ftc.gov

International Mail Calculator, <http://ircalc.usps.gov>

IRS, 1111 Constitution Ave. NW, Washington, DC 20224, (202) 622-5000, www.irs.ustreas.gov

SBA, 409 Third St. SW, Washington, DC 20416, (800) 827-5722, www.sba.gov

SBA District Offices: To access all SBA district office websites and to find the district office nearest you, go to www.sba.gov/regions/states.html.

SEC, 450 Fifth St. NW, Washington, DC 20549, (202) 942-8088, www.sec.gov

Small Business Development Centers (SBDC): To access all SBDC websites and to find the SBDC nearest you, go to www.sba.gov/sbdc and click on "SBDC Locator."

U.S. Consumer Product Safety Commission, Office of Compliance, 4330 East-West Hwy., Bethesda, MD 20814, (800) 638-2772, www.cpsc.gov

U.S. Food and Drug Administration, 5600 Fishers Ln., Rockville, MD 20857, (888) 463-6332, www.fda.gov

U.S. Patent & Trademark Office, P.O. Box 15667, Arlington, VA 22215, (800) 786-9199, www.uspto.gov

U.S. Printing Office, Superintendent of Documents, Washington, DC 20401, (202) 512-0000, www.access.gpo.gov



State Commerce & Economic Development Departments

Alabama: 401 Adams Ave., #670, Montgomery, AL 36130, (334) 242-0400, (800) 248-0033, www.ado.state.al.us

Alaska: P.O. Box 110800, Juneau, AK 99811-0800, (907) 465-2500, www.dced.state.ak.us

Arizona: Executive Tower, #600, 1700 W. Washington, Phoenix, AZ 85007, (602) 771-1100, www.state.az.us

Arkansas: Advocacy & Business Services, 1 State Capitol Mall, Little Rock, AR 72201, (501) 682-1060, (501) 682-1121, www.1-800-arkansas.com

California: Trade & Commerce Agency, Office of Secretary/Legal, 1102 Q St., #6000, Sacramento, CA 95814, (916) 322-1266, www.commerce.ca.gov

Colorado: 1625 Broadway, #1700, Denver, CO 80202, (303) 892-3840, www.state.co.us/oed/edc

Connecticut: Economic Resource Center, 805 Brook St., Bldg. 4, Rocky Hill, CT 06067, (800) 392-2122, (860) 571-7136, www.cerc.com

Delaware: Economic Development Office, 99 Kings Hwy., Dover, DE 19901, (302) 739-4271, www.state.de.us/dedo

District of Columbia: 1350 Pennsylvania Ave. NW, #317, Washington, DC 20004, (202) 727-6365, www.dc.gov/agencies/index.asp

Florida: Enterprise Florida, 390 N. Orange Ave., #1300, Orlando, FL 32801, (407) 316-4600, voice mail at (407) 316-4700, www.eflorida.com

Georgia: Department of Community Affairs, 60 Executive Park S. NE, Atlanta, GA 30329-2231, (404) 679-4940, www.dca.state.ga.us

Hawaii: The Department of Business, Economic Development & Tourism, No. 1 Capitol District Bldg., 250 S. Hotel St., Honolulu, HI 96813, (808) 586-2423, www3.Hawaii.gov/DBEDT/index.cfm

Idaho: 700 W. State St., P.O. Box 83720, Boise, ID 83720-0093, (800) 842-5858, (208) 334-2470, www.idoc.state.id.us

Illinois: Department of Commerce & Community Affairs, Springfield-Bressmer Bldg., 3rd Fl., S-3, 620 E. Adams St., Springfield, IL 62701, (217) 524-6293, (217) 524-1931, www.commerce.state.il.us

Indiana: 1 N. Capitol Ave., #700, Indianapolis, IN 46204-2288, (317) 232-8800, www.state.in.us/doc

Iowa: 200 E. Grand Ave., Des Moines, IA 50309, (515) 242-4700, (800) 532-1216, www.state.ia.us/ided

Kansas: Department of Commerce & Housing, Business Development Division, 1000 SW Jackson St., #100, Topeka, KS 66612-1354, (785) 296-5298, (786) 296-3481, <http://kdoch.state.ks.us/public>

Kentucky: Kentucky Cabinet for Economic Development, 300 W. Broadway, Frankfort, KY 40601, (800) 626-2930, (502) 564-7140, www.thinkkentucky.com

Louisiana: P.O. Box 94185, Baton Rouge, LA 70804-9185, (225) 342-3000, www.lided.state.la.us

Maine: Department of Economic & Community Development, 59 State House Station, Augusta, ME 04333-0059, (207) 624-9800, www.econdevmaine.com

Maryland: Division of Regional Development, 217 E. Redwood St., 10th Fl., Baltimore, MD 21202, (410) 767-0095, www.mdbusiness.state.md.us/business/offices.asp



Massachusetts: Office of Business Development, 10 Park Plaza, #3720, Boston, MA 02116, (617) 973-8600, www.state.ma.us/mobd

Michigan: 300 N. Washington Sq., Lansing, MI 48913, (517) 373-9808, www.michigan.gov

Minnesota: Small Business Assistance Office, 332 Minnesota St., Ste. E200, St. Paul, MN 55101-1351, (651) 296-3871, (800) 310-8323, www.deed.state.mn.us

Mississippi: Division of Existing Industry & Business, P.O. Box 849, Jackson, MS 39205-0849, (601) 359-3593, www.mississippi.org

Missouri: P.O. Box 1157, 301 W. High St., Rm. 720, Jefferson City, MO 65102, (888) 751-2863, www.ded.mo.gov

Montana: 301 S. Park Ave., Helena, MT 59601, (406) 841-2700, www.commerce.state.mt.us

Nebraska: 301 Centennial Mall S., P.O. Box 94666, Lincoln, NE 68509-4666, (800) 426-6505, (402) 471-3111, www.neded.org

Nevada: Department of Business & Industry, Center for Business Advocacy, 555 E. Washington Ave., #4900, Las Vegas, NV 89101, (702) 486-2750, www.dbi.state.nv.us

New Hampshire: Office of Business & Industrial Development, 172 Pembroke Rd., P.O. Box 1856, Concord, NH 03302-1856, (603) 271-2341, www.dred.state.nh.us

New Jersey: P.O. Box 820, 20 W. State St., Trenton, NJ 08625, (888) 239-1288, (609) 292-2146, www.newjersey.gov/njbiz/y_smallbus_offsmbus.shtml

New Mexico: P.O. Box 20003, 1100 St. Francis Dr., Santa Fe, NM 87504, (800) 374-3061, (505) 827-0300, www.edd.state.nm.us

New York: Empire State Development, 30 S. Pearl St., Albany, NY 12245, (800) 782-8369, www.empire.state.ny.us

North Carolina: SB & Technology Development Center, 5 W. Hargett St., #600, Raleigh, NC 27601-1348, (800) 258-0862, (919) 715-7272, www.sbtcd.org

North Dakota: University of North Dakota, Center for Innovation, Ina Mae Rude Entrepreneur Center, 4200 James Ray Dr., Grand Forks, ND 58203, (701) 777-3132, www.innovators.net

Ohio: 1st Stop Business Connection, P.O. Box 1001, Columbus, OH 43216-1001, (614) 466-4232, www.odod.state.oh.us/onestop

Oklahoma: Dept. of Commerce, 900 N. Stiles Ave., Oklahoma City, OK 73104, (800) 879-6552, (405) 815-6552, www.okcommerce.gov

Oregon: 775 Summer St. NE, #200, Salem, OR 97301-1280, (503) 986-0123, www.econ.state.or.us

Pennsylvania: Small Business Resource Center, Commonwealth Keystone Bldg., 400 N St., 4th Fl., Harrisburg, PA 17120-0225, (866) 466-3972, www.inventpa.com

Rhode Island: 1 W. Exchange St., Providence, RI 02903, (401) 222-2601, www.riedc.com

South Carolina: Division of the State CIO, 4430 Broad River Rd., Columbia, SC 29210, (803) 777-5118, www.mysc.gov

South Dakota: 711 E. Wells Ave., Pierre, SD 57501-3369, (800) 872-6190, (605) 773-3301, www.sdgreatprofits.com



Tennessee: Small Business Service, William R. Snodgrass TN Tower, 312 Eighth Ave. N., 11th Fl., Nashville, TN 37243-0405, (615) 741-2626, www.state.tn.us/ecd/con_bsv.htm

Texas: Office of the Governor, P.O. Box 12728, Austin, TX 78711, (512) 463-1849, www.governor.state.tx.us/divisions/ecodev/sba

Utah: 324 S. State St., #500, Salt Lake City, UT 84111, (801) 538-8700, www.dced.utah.gov

Vermont: National Life Bldg., Drawer 20, Montpelier, VT 05620-0501, (802) 828-3211, www.state.vt.us/dca (Commerce and Community Development Agency), www.thinkvermont.com (Economic Development Agency)

Virginia: Department of Business Assistance Development Center Network, 707 E. Main St., #300, Richmond, VA 23219, (804) 371-8200, www.dba.state.va.us; P.O. Box 446, Richmond, VA 23218-0446, (804) 371-8200, www.dba.state.va.us/smdev

Washington: Community Trade & Economic Development, Business Assistance Division, 128 10th Ave. SW, 4th Fl., Olympia, WA 98504, (360) 725-4100, www.cted.wa.gov

West Virginia: Capitol Complex/Bldg. 6, 1900 Washington St. E., Rm. 553, Charleston, WV 25305-0311, (304) 558-2234, www.wvdo.org

Wisconsin: 201 W. Washington Ave., Madison, WI 53717, (608) 266-1018, www.commerce.state.wi.us

Wyoming: Wyoming Business Council, 214 West 15th St., Cheyenne, WY 82001, (800) 262-3425, (307) 777-2800, www.wyomingbusiness.org